## Video Content

Video Content Creative reflects a strategic direction developed over many months of research and collaboration between Loma Media and CNIGA. "Beyond the Casino" creative reflects what we mutually found to be the best messaging to convey the importance of Tribal Government Gaming in California in a way that would resonate with non-tribal Californians. Together, we have created a campaign based on key takeaways from the EIS report, polling, and knowledge of the target audience demographic.

The videos are designed to have a positive emotional impact that stays with the viewer and encourages our audience to seek out more information via the "Beyond the Casino" Campaign Landing Page.

**Important Note:** Although the following videos are currently being used in a digital-only campaign, the Hero Videos are also cut for Broadcast and Cable TV allowing for quick turnaround for a future TV Campaign.

In addition, we created co-branded videos for San Manuel to use in their local market, a tactic that can be replicated across the state to significantly increase reach and impact.









**Tom and Pat Butler's Story** 

**Debbi's Story** 

**Cesars's Story** 

**Gary's Story**